



Customer Selection Worksheet

DEVELOPMENT: Stag's Trail
CASE NUMBER: 000001265
CUSTOMER: S3 POWELL SPEC
CO-BUYER:

HOUSE NUMBER/LOT: 00019003
SALES PERSON: Isaacs, Stephanie
HOME PHONE:

WORK PHONE:
CONTRACT DATE:
CONTRACT SIGNED:
FIRST VISIT DATE: 11/13/24

CUSTOMER SELECTIONS	
MODEL:	POW-Powell
ELEVATION:	CZ -Powell C Emerald ...
LOT COMMENTS:	2/26 wtg on selects
ADDRESS:	10422 Odette Estate Way Mechanicsville, Va 23116 Pad S, Unit 3

SALES PRICE SUMMARY	
BASE PRICE:	\$484,900.00
LOT PREMIUM:	\$15,000.00
TOTAL OPTIONS:	\$33,938.00
SPECIAL PRICING	\$11,938.00-
TOTAL PRICE:	\$521,900.00

DEPOSIT SCHEDULE			
DUE DATE	DEPOSIT DUE	DEPOSIT RECEIVED	DEPOSIT COMMENT
	\$0.00	\$0.00	Earnest Deposit

OPTION SELECTIONS				
OPTION	C/O	QUANTITY	DESCRIPTION	SALES PRICE
Structural				
07282	001	1	Add Vaulted Ceiling - Townhome Community	4,500.00
09110	001	1	Add Unfinished Storage Space Over Garage	8,500.00
Plumbing Fixtures				
30010	002	2	Add a Comfort Height Toilet in lieu of Included (Price Per Fixture) Location/Comments: Bath 1 & 2	200.00
34175	002	1	Upgrade to Lenta Kitchen Faucet	95.00
Electrical				
35038	003	1	Additional Receptacle/Outlet - Regular Location/Comments: Fireplace	45.00
35110	001	2	Add Recessed Light (ea) Location/Comments: Bathroom #2 - (1) Above Shower (1) Above Toilet	280.00
Cabinets				
54350	002	1	Add Pull-Out Trash	450.00
54400	002	1	Add Refrigerator Enclosure	1,160.00
56500	002	2	Add Drawers to Bath Vanity Location/Comments: Bath 1 & 2	650.00
Countertops				
57759	002	1	Group 2 Solid Surface in lieu of Group 1 in Kitchen	3,138.00
Appliances - Packages/A la Carte				
64126	002	1	Emerald Whirlpool Appliance Package Option 3	1,250.00

All selections and pricing are valid for 48 hours from the date the customer selections worksheet was printed. The sales department is not responsible for changes made after the 48 hour period.



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OPTION SELECTIONS				
OPTION	C/O	QUANTITY	DESCRIPTION	SALES PRICE
Flooring Hard Surface				
70213	002	1	Group 1 Hardsurface Flooring in lieu of Carpet Location/Comments: Family	3,120.00
Ceramic Tile				
70305	001	1	Upgrade to a Zero Entry Ceramic Tile Shower	750.00
70317	002	1	Add a Ceramic Tile Bench Seat in Shower Location/Comments: Bath 1	550.00
71020	001	1	Ceramic Shower - Up to 5'x3' - Includes a Framed Shower Door	5,400.00
71049	002	1	Level 1 Kitchen Backsplash per Square Foot	1,400.00
Accessories - Shower Doors, Bath Accessories, Mirrors				
80025	001	1	Upgrade to Frameless Shower Door (up to 5ft x 3ft) - available w/ ceramic tile showers only	2,450.00

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