



Customer Selection Worksheet

DEVELOPMENT: Stag's Trail
CASE NUMBER: 000001327
CUSTOMER: M3 POWELL SPEC
CO-BUYER:

HOUSE NUMBER/LOT: 00013003
SALES PERSON: Isaacs, Stephanie
HOME PHONE:

WORK PHONE:
CONTRACT DATE:
CONTRACT SIGNED:
FIRST VISIT DATE: 02/17/25

CUSTOMER SELECTIONS	
MODEL:	POW-Powell
ELEVATION:	CZ -Powell C Emerald ...
LOT COMMENTS:	GPIN 8707-70-9351
ADDRESS:	8534 CHIMNEY ROCK DR MECHANICSVILLE, VA 23116 M3

SALES PRICE SUMMARY	
BASE PRICE:	\$484,900.00
LOT PREMIUM:	\$25,000.00
TOTAL OPTIONS:	\$104,783.00
SPECIAL PRICING	\$11,783.00-
TOTAL PRICE:	\$602,900.00

DEPOSIT SCHEDULE			
DUE DATE	DEPOSIT DUE	DEPOSIT RECEIVED	DEPOSIT COMMENT
	\$0.00	\$0.00	Earnest Deposit

OPTION SELECTIONS				
OPTION	C/O	QUANTITY	DESCRIPTION	SALES PRICE
Structural				
07276	001	1	Vaulted Ceilings- Powell Plan Only Location/Comments: Kitchen/Family Room	4,500.00
09025	001	1	Add Unfinished Bonus Room (includes pine box steps) per plan	16,550.00
09627	001	1	End Unit Option for Stags Trail	29,750.00
09969	001	1	Optional Bedroom in lieu of Office	950.00
Exteriors				
15703	001	1	Optional Raised Stone as Shown on Rendering	8,295.00
Porch - Stoops				
03737	004	222	Ground Level Mason/Concrete Porch- price per SF	14,208.00
17029	001	222	Rear Masonry Covered Porch- price per SF	29,970.00
17029	004	-222	Rear Masonry Covered Porch- price per SF	-29,970.00
Windows & Screens				
02100	001	2	Additional Single Hung White Window with Screen Location/Comments: Flex Room, Bedroom #2	790.00
Plumbing Fixtures				
30010	002	2	Add a Comfort Height Toilet in lieu of Included (Price Per Fixture)	200.00
34175	002	1	Upgrade to Lenta Kitchen Faucet	235.00
Electrical				
35038	003	1	Additional Receptacle/Outlet - Regular Location/Comments: Living Room TV	45.00
35115	001	2	LED Disk Light (Low Profile) Flush Mount LED Light	130.00

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OPTION SELECTIONS				
OPTION	C/O	QUANTITY	DESCRIPTION	SALES PRICE
91000	003	1	Location/Comments: Bath #2 over tub/shower & toilet Low Voltage Item	125.00
Cabinets				
54350	002	1	Add Pull-Out Trash	450.00
54400	002	1	Add Refrigerator Enclosure	1,160.00
56055	002	1	Raised Height Vanity in lieu of Included (price per vanity) Location/Comments: Bath 2	150.00
56500	002	2	Add Drawers to Bath Vanity Location/Comments: Bath 1 & 2	650.00
56504	002	2	Pots/Pans Drawer Cabinet Upgrades in Kitchen Location/Comments: Flanking Cooking	650.00
Countertops				
57761	002	1	Group 4 Solid Surface in lieu of Group 1 in Kitchen	5,530.00
Appliances - Packages/A la Carte				
64127	002	1	Emerald Whirlpool Appliance Package Option 4	1,795.00
Flooring Hard Surface				
70213	002	1	Group 1 Hardsurface Flooring in lieu of Carpet Location/Comments: Family	3,120.00
Ceramic Tile				
70305	001	1	Upgrade to a Zero Entry Ceramic Tile Shower- includes Frameless Shower Door	3,200.00
70317	002	1	Add a Ceramic Tile Bench Seat in Shower Location/Comments: Bath 1	550.00
71020	001	1	Ceramic Shower - Up to 5'x3' - Includes a Framed Shower Door Location/Comments: Owner's Bath	5,400.00
71049	002	1	Level 1 Kitchen Backsplash per Square Foot	1,400.00
96000	002	1	Add Set of Corner Shelves Location/Comments: Bath 1	300.00
Decks & Screened Porches				
03700	001	30	Screen a Wood or Masonry Covered Porch - includes (1) screen door & under deck screening Location/Comments: Screen Rear Covered Porch	4,650.00

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